

# **SELLERS - selling your home -Coronavirus:**

**You may be asking yourself: Do I really want “strangers” in my house now? What if they are “carriers” of the coronavirus? How do I stay safe, keep my family safe, and prevent spread? Should I take my property off the market? Should I wait a while before putting my home on the market? Should we have Open Houses?**

**Everyday we are being updated with the extent of the current Coronavirus pandemic. Where are those with the virus located. Is it in this community or nearby? What precautions should I take? New information on how virus is spread, incubation periods etc. Stay informed.**

**Circumstances of why you are selling and the urgency /importance of selling now will influence your decisions regarding this. Please keep updated with Government and Medical advice regarding all aspects of the Coronavirus pandemic.**

## **IN GENERAL**

### **THE RISK - MECHANISM OF SPREAD**

- **The coronavirus is most likely spread from touching surfaces contaminated with the virus and then touching your face (mouth, nose, eyes) and introducing the virus to your body.**
- **The virus “lives on” surfaces for several days unless removed by disinfection. Touch surface, then touch face - introduce virus.**
- **The virus can also be spread by direct contact (within 3-6') with a person infected with the virus and they cough / sneeze or otherwise “disperse” virus particles. Breath them in - introduce virus.**
- **The virus can “live” on skin. No hugs. No handshakes. No kisses.**

### **WHAT TO DO:**

- **Wash hands frequently (count of 20 seconds)**
- **Avoid touching your face.**
- **When hand washing is not possible, use hand sanitizer gel or wipes**
- **More social distancing (3-6 ft) when possible**
- **Avoid handshakes and hugs (elbow bumps are in - or a hand wave)**
- **Wipe down surfaces before and after you touch them**
- **Don't touch surfaces in general when you don't have to.**

**NOTE: Always check with your health care professional for definitive advice.**

# SELLER'S PREPAREDNESS

In general, your goal is to have a “clean” home that visitors will feel safe to view in person.

## For your protection

- Daily disinfection of surfaces, knobs, handles, light switches.
  - Before any showings
  - After any showings
- If you were not home for the showing, when you return home be sure to sanitize (antibacterial wipes) your entry door knob / handle before entering back into your home.
- Knowing how the virus is spread and taking precautions will minimize any risk of exposure to the virus

## For your concern that buyers will not come see their home (fear of contracting virus)

- The best way to help potential buyers (and agents) be comfortable viewing your home is to reassure them that disinfecting practices are in place.
- You can assure potential buyers (signs can be made and displayed with the following)
  - No one in your household is currently sick (no fever, coughing, sneezing, difficulty breathing)
  - All lateral surfaces, knobs, handles, light switches are sanitized daily.
- Keep hand sanitizer out on counters etc .
- Discuss with your agent how to get the word out that “your home is safe” to visit.